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Press Release

ASSA ABLOY Launches Authorized Channel Partner and Certified Integrator Programs

New Haven, CT - ASSA ABLOY Door Security Solutions is on the cusp of releasing industry-changing products that bridge the traditional mechanical lock community with the online electronic access control community. This requires collaboration between wholesalers, distributors, and security systems integrators to ensure successful product sales and system deployments. The recent launch of the SARGENT Harmony Series of integrated Wiegand solutions is just one example of the revolutionary products planned for launch in 2008.

To that end, ASSA ABLOY introduces two new programs to support the company's new intelligent access control products: *Authorized Channel Partner* and *Certified Integrator*.

The ***Authorized Channel Partner (ACP)*** program provides on-site training for wholesalers and distributors and focuses heavily on real-world scenarios and exercises to ensure thorough understanding of product features, applications, model structure, and pricing. Course duration is four to six hours depending on product classification.

The ***Certified Integrator (CI)*** program provides intensive, hands-on training for security systems integrators and network administrators. Going beyond the ACP program, Certified Integrator training includes the training modules and exercises

from the ACP program, plus: how to conduct proper site surveys; system design; product installation on full-size doors; system integration; and real-world, hands-on troubleshooting exercises. Course length is two-and-a-half to three days, depending on the product classification.

To learn more about the Authorized Channel Partner and Certified Integrator programs, please call 1-800-DSS-EZ4U (377.3948) / 203.624.5225.

ASSA ABLOY Door Security Solutions provides end-users with unsurpassed security and life-safety solutions, and the essential support services to ensure well-functioning doorway systems. This is accomplished by combining the strengths of industry-leading door and hardware brands.

About ASSA ABLOY

ASSA ABLOY is the global leader in door opening solutions, dedicated to satisfying end-user demands for security, safety and convenience.

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